



UNIVERSITÀ DEGLI STUDI DI TORINO

ID

TIC15\_DIP\_GIU

## Visiting Professor Program Academic year 2019/2020

**DEPARTMENT OF LAW**

**TEACHING COMMITMENT: 30 hours**

### COURSE TITLE

International and European Sales of Goods

### TEACHING PERIOD

2nd term

### SCIENTIFIC AREA

comparative private law

### LANGUAGE USED TO TEACH

english

The Degree Course is entirely taught in English

### COURSE SUMMARY

The course will explore the complexity of sources in the field of law regulating international sales. Repeated efforts to reach uniform regulation of obligations and effects of the contract of sale have produced a number of conventions; some at the regional level (e.g. initially in the Nordic countries), some at the UN level. The 1980 Vienna convention has in part overcome defects of the previous 1964 discipline, but has not covered the whole field of issues involved in a contract of sale.

The result is rather complex as some countries are parties to various instruments and it is necessary to combine different instruments according to the parties involved in the contract. In a few states the international regime has supplanted also the domestic rules. The course will encourage students to explore initially the process by which uniform rules have been negotiated and the difficulties experimented with some initial texts. As a second step the course will explore the scope of the Vienna convention (CISG), the issues left to the national laws, the procedure to identify the proper law applicable.

Finally the course will compare the project for a European sales law (CESL) with the more recent project (2015) for contract rules for online purchase of digital content and tangible goods.

## **LEARNING OBJECTIVES**

The course will train students to research the legal sources ruling international sale. Students will be invited to consider the effective scope of existing international instruments. Students attending classes will have to compare their domestic law with international and supranational sources. Students will be requested to become familiar with the case law concerning the CISG both in their country and in other jurisdictions.

Students will gain a comprehensive view of rules applicable in the field of sale of goods. Students will realize how rules quite clear at first sight may cause uncertainties in their application depending on the complex background on which they are deposited.

## **LAB ACTIVITIES**

Experts involved in the practice of international sales or working for UNCITRAL will be invited to deliver lectures or to hold seminars.

## **OTHER ACTIVITIES BESIDES THE COURSE**

The visiting professor shall hold lectures to phd candidates and dissemination conferences

## **VISITING PROFESSOR PROFILE**

The Visiting Professor shall have teaching and research experience in the field of uniform law and private international law, international contracts, international sales, trade law, european private law.

## **CONTACT PERSON AT THE DEPARTMENT**

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